RECOVERY WEEKLY CHECK-IN WITH DMPED
Economic Recovery Updates
April 27, 2021

CORONAVIRUS.DC.GOV/RECOVERY
Welcome

Deputy Mayor John Falcicchio,
Planning and Economic Development (DMPED)
Want to keep Streateries?

According to the Alcoholic Beverage Regulations Administration (ABRA):

- **849** Streatery registrations
- **594** Alcohol licensees
- **101** Restaurants without alcohol
- **23** Retailers
- **131** Community organizations

Sign up for the May 10th hearing on Mayor Bowser’s ReOpen Washington DC Alcoholic Beverage Regulation Act.

Contact the Council Committee on Business & Economic Dev. by email at BusinessEconomicDevelopment@dccouncil.us or by phone at 202-724-8078, providing name, phone number or email address, organizational affiliation, & title (if any), by 5:00 p.m. on Friday, May 7th.
Department of Small and Local Business Development Updates

Kristi C. Whitfield
Director, Department of Small and Local Business Development
Do you need assistance applying for PPP/EIDL Funding?
Reach out to our DC PTAC Team!
email: dslbd.ptac@dc.gov
Phone: (202) 727-3900 (select option #7)

Join us for an in-depth Q&A session on the Restaurant Revitalization Fund during Small Business Week on Friday, May 7th at 10 AM
Learn more at https://DSLBD.dc.gov
Small Business Administration Updates

Roderick Johnson, Lender Relations/Small Business Development Center Officer--Washington Metropolitan Area District Office (WMADO), SBA
# The New Paycheck Protection Program

<table>
<thead>
<tr>
<th>PURPOSE</th>
<th>To meet financial obligations and operating expenses during the covid-19 pandemic</th>
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</thead>
<tbody>
<tr>
<td>LOAN AMOUNT</td>
<td>Maximum amount of $2,000,000.</td>
</tr>
</tbody>
</table>
| TERMS | • 1.00% (fixed)  
• 2 or 5 years  
• No pre-payment penalty or fees  
• Must show 25% decline in revenues quarter over quarter |
| USE OF PROCEEDS | Minimum 60% payroll; 40% operating expenses  
Example: gas, water, electric rent/lease, PPE, software, fuel, cell phone, interest on mortgage |
| COLLATERAL REQUIREMENTS | • None required  
• No personal guarantees |
| FORGIVABLE | • Yes, with the appropriate documentation |
# The New Economic Injury Disaster Loan

<table>
<thead>
<tr>
<th><strong>PURPOSE</strong></th>
<th>To meet financial obligations and operating expenses that could have been met had the disaster not occurred</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LOAN AMOUNT</strong></td>
<td>As of April 6, 2021: Maximum amount of $500,000.</td>
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</tbody>
</table>
| **TERMS** | • 3.75% for businesses (fixed)  
• 2.75% for nonprofits (fixed)  
• 30 years  
• No pre-payment penalty or fees |
| **USE OF PROCEEDS** | Working capital and normal operating expenses  
*Example*: continuation of health care benefits, rent, utilities, fixed debt payments. |
| **COLLATERAL REQUIREMENTS** | • Required for loans over $25,000  
• SBA uses a general security agreement (UCC) designating business assets as collateral, such as machinery and equipment, furniture and fixtures, etc. |
| **FORGIVABLE** | • NO – EIDL Loan |
Restaurant Revitalization Fund (RRF)

What is it?

- The American Rescue Plan Act (ARPA) became public law on March 11, 2021 and established the RRF
- ARPA appropriated $28.6 billion for RRF, authorizing SBA to award funds
- The appropriations remain available until expended
- Fund must be used for eligible uses no later than March 11, 2023
Restaurant Revitalization Fund (RRF)

Who is eligible?

• Eligible entities are businesses that are not permanently closed and include businesses where the public or patrons assemble for the primary purpose of being served food or drink

• Includes:
  • Restaurants
  • Food stands, food trucks, food carts
  • Caterers
  • Bars, saloons, lounges, taverns
  • Snack and nonalcoholic beverage bars (e.g., coffee shops, ice cream shops)
  • Bakeries (onsite sales to the public comprise at least 33% of gross receipts)
  • Brewpubs, tasting rooms, taprooms* (onsite sales to the public comprise at least 33% of gross receipts)
  • Breweries and/or microbreweries* (onsite sales to the public comprise at least 33% of gross receipts)
  • Wineries and distilleries* (onsite sales to the public comprise at least 33% of gross receipts)
  • Inns* (onsite sales of food and beverage to the public comprise at least 33% of gross receipts)
  • Licensed facilities or premises of a beverage alcohol producer where the public may taste, sample, or purchase products
  • Other similar places of business in which the public or patrons assemble for the primary purpose of being served food or drink

All entities listed above that do not have an asterisk are presumed to have greater than 33% onsite in 2019 food and beverage sales.
Restaurant Revitalization Fund (RRF)

How much am I eligible for?

• SBA may provide funding up to $5 million per location, not to exceed $10 million total for the applicant and any affiliated businesses

• Minimum award is $1,000
Restaurant Revitalization Fund (RRF)

How is this program different from other SBA programs?

• Applicants do **not** need to be registered in SAM.gov, and SBA will **not** require a DUNS or CAGE identifier

• Valid unexpired ITINs are acceptable
  - [Individual Taxpayer Identification Number | Internal Revenue Service (irs.gov)](https://irs.gov)
  - [ITIN expiration FAQs | Internal Revenue Service (irs.gov)](https://irs.gov)
Restaurant Revitalization Fund (RRF)

Who is ineligible?

• Entities are ineligible if any of the following apply:
  • The Entity:
    • Is a State or local government-operated business;
    • As of March 13, 2020, owns or operates (together with any affiliated business) more than 20 locations, regardless of whether those locations do business under the same or different names or are in different industries;
    • Has a pending application for or has received a Shuttered Venue Operators Grant;
    • Is a Publicly-Traded Company;
    • Is permanently closed;
    • Is a Nonprofit organization;
    • Is not eligible for funding of at least $1,000;
Restaurant Revitalization Fund (RRF)

Who is eligible? – Form of Organization

• Eligible Applicants must be one of the following forms of organization:
  • C-Corporations*
  • S-Corporations*
  • Partnerships
  • Limited Liability Companies
  • Sole Proprietors
  • Self-Employed Individuals*
  • Independent Contractors
  • Tribal Businesses
  • LLC taxed as S-Corporations, or Sole Proprietors

*B-Corporations are eligible, but they will select either C-Corp or S-Corp on the application, depending on how they are taxed
* Refer to your tax return to see self-employed vs. sole proprietor distinction
Restaurant Revitalization Fund (RRF)

Who is eligible? – Franchises

• Any business concern operating as a franchise and meeting all other program requirements is eligible. The franchise must be listed on the SBA Franchise Directory.

• In the application portal, Applicants will be able to look up their entity on the SBA Franchise Directory.

For brands not listed on the Directory (including brands that have previously been denied listing on the Directory because of affiliation issues), the franchisor must submit the Franchise Disclosure Document (or other agreement) and all other documents a franchisee is required to sign to franchise@sba.gov for review of SBA’s other eligibility criteria (e.g., 13 CFR § 120.110).
Restaurant Revitalization Fund (RRF)

Who is eligible? – Bankruptcy

• Bankruptcy:
  • Applicants that are operating under an approved plan of reorganization, under either a Chapter 11, Chapter 12 or Chapter 13 bankruptcy and meet all program requirements are eligible for funding
  • An Applicant is not eligible if it has:
    • Permanently closed;
    • Filed a Chapter 7 liquidation bankruptcy; or
    • Filed for either a Chapter 7 or Chapter 11, 12, and 13 bankruptcy but is not under an approved plan of reorganization.

• Permanently closed does not include businesses who temporarily closed their doors due to state or local restrictions or other pandemic causes but are still in operation or have reopened
Restaurant Revitalization Fund (RRF)

How do other SBA Relief Programs impact RRF?

Paycheck Protection Program (PPP) loan

- Any funds already received through the Paycheck Protection Program will be subtracted from the Applicant’s final funding amount – Applicant is verified using the EIN, ITIN, or SSN associated with its PPP loans.
- If the Applicant received a PPP loan, the Applicant must use the same EIN number for its RRF application as it used in its PPP application.
- If an Applicant applied for a First Draw PPP loan for multiple locations under one EIN and subsequently applied for Second Draw PPP loans under different EINS, the Applicant must provide the EINs for each entities that received Second Draw PPP loans.
- Upon applying for RRF, Applicant must withdraw any outstanding PPP application.

The Applicant must not have a pending application for or have received a Shuttered Venue Operator grant from SBA.
### Restaurant Revitalization Fund (RRF)

**What are the eligible uses of funds?**

<table>
<thead>
<tr>
<th>Business Expenses</th>
<th>Construction Expenses</th>
<th>Business Debt</th>
</tr>
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<tbody>
<tr>
<td>• Business payroll costs (including sick leave)</td>
<td>• Construction of outdoor seating</td>
<td>• Payments on any business mortgage obligation (both principal and interest)</td>
</tr>
<tr>
<td>• Business utility payments</td>
<td>• Expansion costs are ineligible</td>
<td>• This does not include any prepayment of principal or interest</td>
</tr>
<tr>
<td>• Business maintenance expenses</td>
<td></td>
<td>• Business debt service (both principal and interest)</td>
</tr>
<tr>
<td>• Business supplies (including protective equipment and cleaning materials)</td>
<td></td>
<td>• This does not include any prepayment of principal or interest</td>
</tr>
<tr>
<td>• Business food and beverage expenses (including raw materials)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Covered supplier costs</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Business operating expenses (insurance, marketing, fees, licenses, legal, POS equipment, etc.)</td>
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</tr>
</tbody>
</table>

**Construction Expenses**

- Construction of outdoor seating
- Expansion costs are ineligible

**Business Debt**

- Payments on any business mortgage obligation (both principal and interest)
  - This does not include any prepayment of principal or interest
- Business debt service (both principal and interest)
  - This does not include any prepayment of principal or interest
Restaurant Revitalization Fund (RRF)

When do I have to use the funds?

• The funds must be spent on expenses that were/are incurred between February 15, 2020 and March 11, 2023.

• If the business permanently closes after receiving funds, the covered period will end when the business permanently closes or on March 11, 2023, whichever occurs sooner.

• Any funds not spent on eligible expenses by the time the covered period ends must be returned to the government.
Restaurant Revitalization Fund (RRF)

How do I get help applying?

• Call center hotline 1-844-279-8898
• Local SBA District Office (www.sba.gov/local-assistance)
• Help available in multiple languages
Mayor’s Office of Nightlife and Culture Updates

Shawn Townsend, Director, Mayor’s Office of Nightlife and Culture (MONC)
Phase Two Modifications

The indoor capacity limit for non-essential retail businesses is raised from 25% to 50% or 250 people, whichever is lower.

CORONAVIRUS.DC.GOV
April 26, 2021
Phase Two Modifications

- The number of people who can sit together at a table is increased from 6 people to 10 people.
- Live music will be allowed outdoors for summer gardens, courtyard dining and sidewalk cafes controlled by the restaurants.
- If customers are sitting outside, alcohol sales can be made without a requirement to purchase food.

CORONAVIRUS.DC.GOV  April 26, 2021
Multi-purpose facilities, concert venues, and theaters may open at **25% capacity** (up to 500 people) and attendees must remain seated

Movie theaters can operate at up to **25% capacity** (per auditorium)
CEREMONIES AND MEETINGS

- **Weddings and special events** allowed indoors and outdoors at **25% capacity** (with a waiver for attendance greater than 250), and attendees must remain seated and socially distanced.

- Regional business meetings and seated conventions allowed indoors at **25% capacity** (with a waiver for attendance greater than 250), and attendees must remain seated and socially distanced.

CORONAVIRUS.DC.GOV  April 26, 2021
Residents that Want a Vaccine Can Get A Vaccine

Beginning on Saturday, May 1, the District will transition to the use of 11 high-capacity, walk-up, no appointment needed vaccination sites. Days, hours, and available vaccines will be listed on vaccinefinder.org.

**WALK-UP VACCINATION SITES**

- Arena Stage | 1101 6th St SW
- Fort Stanton Recreation Center | 1812 Erie Street, SE
- Kenilworth Recreation Center | 4321 Ord St, NE
- Lamond Recreation Center | 20 Tuckerman St, NE
- Langdon Park Community Center | 2901 20th St, NE
- Providence Health System | 1150 Varnum St, NE
- Rosedale Recreation Center | 1701 Gales St, NE
- Turkey Thicket Recreation Center | 1100 Michigan Ave, NE
- University of the District of Columbia | 4200 Connecticut Ave NW
- Walter E. Washington Convention Center (GW MFA) | 801 Mt Vernon Pl, NW
- MAY 1 ONLY: Entertainment and Sports Arena | 1100 Oak St, SE
- AFTER MAY 1: RISE Demonstration Center | 2730 Martin Luther King Jr. Ave, SE

Days, hours, and available vaccines will be listed on vaccinefinder.org.
Calling on Volunteers!

DC COVID-19
COMMUNITY CORPS

DAY OF ACTION

Every DC resident, age 16 and older, is now eligible to receive the free COVID-19 vaccine. Help us go door to door to encourage residents to pre-register for their free COVID-19 vaccination appointment.

Saturday, May 1, 2021
Canvass starting at: 9AM, 11AM, 1PM

To RSVP and for more information: bit.ly/dayofactiondc

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Contact the Council Committee on Business & Economic Development by email at BusinessEconomicDevelopment@dccouncil.us or by phone at 202-724-8078, providing name, phone number or email address, organizational affiliation, & title (if any), by 5:00 p.m. on Friday, May 7th.

This week, we introduced the Reopen Washington, DC Alcoholic Act.

The legislation proposes several innovative approaches to help rebuild the District’s economy by providing businesses and patrons with expanded opportunities; bringing essential services, including new full-service grocery stores, to Wards 7 and 8; and maintaining DC’s reputation as a top destination to live, work, and dine out.

Proposed provisions in the Reopen Washington, DC Alcoholic Act include:

- Extending programs introduced on an emergency basis, including Streateries
- Establishing a Commercial Lifestyle License that allows patrons to walk around and consume alcohol purchased from on-premises establishments within predefined boundaries
- Amending several licensing operational requirements
- Creating a new 25 percent full-service grocery store Class A License to help attract new full service grocery stores to Wards 7 and 8; applicants interested in using this license to open a Class A grocery store in Wards 1-6 must first operate such a store in Wards 7 and 8 for at least six months

Read the full text of the bill at mayor.dc.gov
Join us as we celebrate **National Small Business Week** and provide you with valuable information, tips and tools to grow and prosper your business in challenging times. Cutting edge seminars will presented in five different tracks focusing on the following:

**Track A**  – *Moving in the Right Direction: Business Startup (New Business Owners)*

**Track B**  – *Keep Moving: Sustain, Grow and Prosper (Established Business Owners)*

**Track C**  – *Accelerating Capacity (Non-Profit Organizations and Faith Based Institutions)*

**Track D**  – *Cracking the Glass Ceiling (Women Business Owners)*

**Track E**  – *Fostering Early Entrepreneurship (Youth and Young Adults)*

To sign up visit, *dchealthlink.com/powerupdc2021*
Special Guest Remarks

Gavin Coleman, Owner, The Dubliner Restaurant & Pub, The Salt Line and Dauphine’s
The Salt Line, Dubliner & Dauphine’s

THE
SALT
LINE
OYSTER + ALE

the
Dubliner
an Irish pub
Washington, D.C.
Open Discussion

Q & A
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